



the higher education estates forum 2018



TIME EFFICIENT

Up to 18 one-to-one meetings with key decision makers, condensing your sales activity, reducing lead-times and travel



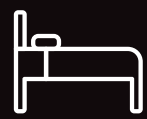
GUARANTEED MEETINGS

Guaranteed to meet with the decision-makers working on active projects across the UK



NETWORKING OPPORTUNITIES

Benefit from networking opportunities at our drinks receptions, lunches & gala dinner



WHAT IS INCLUDED IN YOUR STAY

Executive accommodation, breakfasts, lunches, dinner & all refreshments

22nd - 23rd March 2018 Forest of Arden Marriott Hotel, WARKS

meet. connect. do business.

A real opportunity to do business

The hee forum gives you unprecedented access to key decision makers who are notoriously difficult to schedule time with.

Through a tailored schedule of pre-arranged meetings we enable you to develop relationships that pave the way to real business.

A proven model

We are the only organisers of sector specific forums connecting suppliers with those involved at every stage of the building lifecycle; including university and college estates teams, architects, contractors, M&E & FF&E consultants, student accommodation developers and other senior professionals involved in specification & procurement.

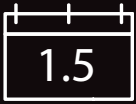
Our project delegates want to meet with suppliers of..

Access & Entry Systems, Acoustic Walls, Cubicles, Doors, Energy Systems, Fitness Equipment, Flooring, Furniture, HVAC, ICT, Lighting, Lockers, Modular Buildings, Roofing & Cladding, Security, Shelters & Canopies, Sports Buildings, Sports Surfaces, Windows and many more.

Types of project areas...

Auditoria, Communal Areas, Enterprise Hubs, ICT Areas, Laboratories/Research Facilities, Lecture Theatres, Libraries, Outdoor Sports Areas, Restaurants/Bars/Cafeterias, Sports Buildings/Gymnasiums, Student Accommodation, Student Union Facilities.





OVER 1 ½ DAYS



TAILORED MEETING SCHEDULE

meet. connect. do business.

Meet with those working on the most active projects in the UK including: university & college estates teams, architects, contractors, M&E & FF&E consultants, student accommodation developers and other senior professionals involved in specification & procurement.

Our forums give our delegates time to focus; away from their day-to-day distractions ensuring better conversations resulting in more memorable and meaningful relationships.

In 2017, we facilitated over 5,000 one-to-one business meetings. It's a powerful endorsement that so many supplier delegates re-book year on year often attending several of our forums.

A growing market

The university sector overall continues to spend substantial amounts of capital. For the past 8 years the sector spent around £2bn per annum (from 2006/7 to 2012/13). Since then capital expenditure has increased to slightly over £3bn in 2015/16 to support both new build and extensive refurbishment projects across an ageing university estate.

What you get

- Tailored meetings scheduled pre-event
- Overnight executive accommodation
- All refreshments & meals including the gala dinner
- Entry to all keynote seminar sessions
- Full page company profile in the event directory
- Contact details of all delegates at the event

Single delegate:

14 x 20 minute pre-selected meetings

Double delegate:

18 x 20 minute pre-selected meetings

Sponsorship packages available -

From branding to promotional emails, enhance your presence and stand out from the crowd, ensuring your company is at the forefront of every delegates' mind.

What suppliers say about the hee forum...

Urbis Schreder

“ The best Stable event I've ever attended due to the impressive and varied list of project delegates, set in a great location. Stable's experience of setting up this format over many years now has culminated in a very organised yet informal environment in which to do business; the best of both worlds. ”

Willmott Dixon Construction

“ The hee forum gets better every year. A good mix of people sharing honest feedback about opportunities in the sector. I'm already looking forward to next year. ”



For more information, please contact:
Julian Walter on **020 8288 1080** or
email julian@stable-events.co.uk



SBC House, Restmor Way,
Wallington, Surrey SM6 7AH
www.stable-events.co.uk