

**20th and 21st  
April 2017**

Whittlebury Hall Hotel  
Northamptonshire



### Sign up now

To secure your place - book early  
as we do restrict the number of  
competitive suppliers.



### Choose delegates

Select who you would like to meet  
with and we will provide you with a  
schedule of face-to-face meetings.



### Start networking

As well as your busy meetings  
schedule, naturally continue your  
conversations over coffee breaks,  
lunches, drinks receptions and a  
superb gala dinner.

## Meet, connect and do business

Be part of **the higher education estates forum** and have unprecedented access to a host of key decision-makers involved in the design, build and management of higher education learning facilities.

Over one-and-a-half days you'll benefit from a tailored schedule of one-to-one meetings with university and college estates professionals, architects, contractors, project managers, FF&E consultants and student accommodation developers.

In its third year, **the hee forum** is a professional yet informal event where relationships are extended through our social programme - yes, business can be friendly and enjoyable too!

### Time to focus

The premise of **the hee forum** is to create the ideal networking environment. Away from day-to-day distractions; the immersive nature of the event allows people to focus completely on the meeting/networking activities leading to better, more memorable and meaningful relationships.

#### **Types of project areas...**

*auditoria, communal areas, enterprise hubs, ICT areas, laboratories/ research facilities, lecture theatres, libraries, outdoor sports areas, restaurants/ bars/ cafeterias, sports buildings/ gymnasiums, student accommodation, student union facilities.*

#### **Our project delegates want to meet with suppliers of...**

*access & entry systems, acoustic walls, cubicles, doors, energy systems, fitness equipment, flooring, furniture, HVAC, ICT, lighting, lockers, modular buildings, roofing & cladding, security, shelters & canopies, sports buildings, sports surfaces, windows and many more.*

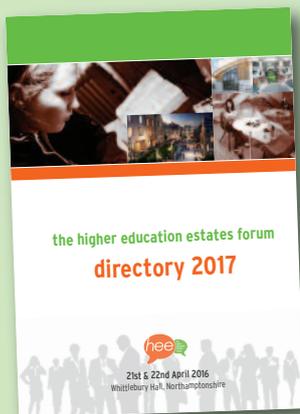
Visit [www.hee-forum.co.uk](http://www.hee-forum.co.uk) to view a short video of the event.

## Supplier Packages

**1 Delegate** includes a guaranteed minimum of 14 x 20 minute pre-arranged tailored meetings.

**2 Delegates** includes a guaranteed minimum of 18 x 20 minute pre-arranged tailored meetings.

Rates to attend are inclusive of your personal tailored meeting schedule, all refreshments and meals (inc Gala Dinner), overnight accommodation and a full page company profile in the show directory - which is only distributed at the forum and used as an ongoing reference tool after the event.



**Sponsorship packages are also available.**



### A great opportunity to do business within a growing sector

Despite funding challenges and increased competition internationally, UK university estates have continued to grow with last year's income reaching £28bn.

The latest 'Higher Education Estates Statistics Report' (spanning 2013-2014) from the Association of University Directors of Estate (AUDE), shows a £1bn increase in income against the previous year. Moreover, capital expenditure – at £2.5bn – was the highest annual spending recorded to date. The figures, compiled by CBRE, showed over a dozen institutions spending in excess of £40m (four with expenditure over £100m). Total revenue expenditure on property stands at almost £2bn.

With the exception of a few institutions that generate a very significant income, the majority of institutions generate between £1,500 and £2,000 academic income per sqm. UK Universities now occupy close to 21 million sqm of space, an expansion of just over 500,000 sqm within a year.

#### What the suppliers had to say...

*"My first year at the HEE event and I was hugely impressed with the diversity and quality of delegates, who were genuinely interested in discussing projects and seeing how my products could suit them. Very good value for money."*  
**Prospec Ltd**

*"An excellent opportunity to meet key industry people who are genuinely interested in discussing best practice and how to leverage relationships to improve project delivery - and all at a fantastic venue."*  
**Stanley Security**

#### What the project delegates had to say...

*"Two days at this event has saved me weeks of research and laboriously planned meetings. For the busy action oriented commissioner of works/design professional this 'speed dating approach' allows you to cover ground relevant to you swiftly and effectively."*  
**Corpus Christi College Oxford**

*"A well-organised event that was as informative and useful as it was enjoyable. As a first-time attendee, the supplier meetings exceeded my expectations."*  
**AECOM**



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For more information on the **hee forum** please contact: **Julian Walter** on **020 8288 1080** or email [julian@stable-events.co.uk](mailto:julian@stable-events.co.uk)

[www.hee-forum.co.uk](http://www.hee-forum.co.uk)

Visit [www.hee-forum.co.uk](http://www.hee-forum.co.uk) to register your interest or for more information.